

Report from the Meeting between Bournemouth and Poole PCT and Dorset  
Held on Monday 30<sup>th</sup> June 2008  
At Canford House  
Wallisdown, Poole  
Dorset

1. Feedback from the meeting with Debbie Fleming – Chief Executive of Bournemouth and Poole PCT
  - The meeting was arranged to discuss buying and selling of dental Practices, there was little movement from the PCT and any contracts over £100,000 needed to be placed out to tender (if you are thinking of selling your practice I would look into taking on the buyer as a partner).
  
2. Contract negotiations
  - The PCT are looking to reduce the very high UDA values and increase the very low UDA values towards a more uniform figure. Martyn Rogers is looking to compile a criteria for 'best practice'. This will allow practices that are performing well within these targets to command higher UDA values. This criteria will hopefully be ready by mid September and the LDC have arranged a meeting to review the recommendations.
  - Bournemouth and Poole PCT are also looking to fix the UDA values for a further 3 years so giving practitioner's added stability.
  - A large proportion of dentists had missed their UDA targets by greater than 4%.
  - Mr Rogers was in discussion with these practices and the 4% was going to be enforced and clawback initiated.
  - He was only in discussion with 1 practice to cease his contract. But he had many other concerns about this practice. And it was not a matter of the dentist concerned just being below their UDA target.
  - Mr Rogers had no plans to have face-to-face discussions with practitioners who UDA values will not change.
  
3. Capital Funding
  - There was no capital funding for this year. Last years capital funding was not fully allocated and was returned to central government. The reason for this seems to be that the tie in periods were unreasonably long. The LDC felt that the tie in period for NHS dentistry should be as long as the contract is secure i.e. 3 years.

#### 4. Oral health strategy

- Being considered. (Watch this space)

#### 5. PASSE Scheme (This is a scheme run by dentists to help failing dentists and will be funded by the PCT and the LDC)

- Is being considered (Watch this space)

#### 6. Information from PCT's to Dentists

- We asked for more information to be passed to the dentists quickly, and the PCT are running a newsletter. We asked for this newsletter to be sent to all the performers as some providers were not passing on the information.

#### 7. G.A.

- Poor service compared with past yet essential for emergency severe pain relief
- Martyn Rogers to look into this

#### 8. Tendering

- The LDC looked into the tendering process for new practices and felt that young associates have little hope in winning these contracts. The PCT felt concerned about giving large contracts to untested hands and felt that associates should become partners before tendering for bigger contracts.

#### 9. Endo Funding

- No not at present, but could possibly be considered when assessing UDA values in the future.